

1 **Exploring the contribution of activity sports tourism to**
2 **same-day visit expenditure and duration**

3 **Abstract**
4

5 Drawing upon a unique large-scale data source (n=5,004) and motivated by the time
6 allocation model of consumer demand in economics, this paper critically analyses the
7 relationship between the expenditure from, and duration of, same-day visits that comprise a
8 large component of the domestic tourism market in England. It focusses on the contribution
9 of activity sports tourism as a component of same-day visits. Three-stage least squares
10 (3SLS) instrumental variable estimation is employed to account for the simultaneous
11 determination of duration and expenditure as implied by economic theory. Controlling for
12 socio-economic characteristics and general trip behaviours, the research identifies that
13 although total expenditures and trip durations are positively related, there are trade-offs
14 between these when focussing on the direct effects of the activities undertaken. However,
15 accounting for the interrelationship between the duration of visits and the expenditures on
16 them, it is found that walking reduces the expenditures on trips and their duration. Field
17 sports increase them both. No effects are identified for running and cycling, as land-based
18 activity sports tourism, or swimming and water sports, as water-based activity sports tourism.
19 The key drivers of expenditure, which also increase the duration of trips, are visiting
20 attractions and hospitality. The research provides a theoretically informed and empirically
21 robust foundation for a more nuanced and targeted activity sports tourism strategy, which
22 might have implications for how activity sports tourism may contribute to health and well-
23 being and local economic development to better inform tourism planning and policy.

24
25 **Keywords:** same-day visits; activity sport tourism; expenditure; duration; 3SLS regression;
26 rural areas

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Introduction

Activity sports tourism is increasingly prominent in the sports tourism market (Sato et al., 2018; Whitehead & Wicker, 2018) and refers to either sports tourism defined as ‘all forms of active and passive involvement in sporting activity, participated in casually or in an organised way for non-commercial or business/commercial reasons that necessitate travel away from home and work locality’ (Standeven & De Knop, 1999, p. 12; see also Weed, 2006); or adventure tourism defined as bringing ‘together travel, sport, and outdoor recreation’ (Beedie & Hudson, 2003, p. 626). It is recognised that the analysis of sports tourism expenditure, which is central to local stakeholders in terms of its economic impact (Perić et al., 2019) is primarily based on research related to sports events, with little attention focused on the recreational context (Downward et al., 2009; Drakakis & Papadaskalopoulos, 2014). Yet, same-day tourism connected with outdoor recreation contributed £2,550 million to the economy in 2017 in England (Visit England, 2018). Moreover, activity sports tourism during outdoor recreation is also now viewed as a central component of current UK health and well-being policy extending the policy focus from traditional sports (HM Government, 2015; Sport England, 2015, 2016; Sport & Recreation Alliance, 2017).

This suggests that further analysis of the links between trip expenditures and duration, destinations, and activity sports tourism is required to help to inform planning (Andkjær & Arvidsen, 2015; Chang & Gibson, 2011; Home et al., 2012). The current paper provides some analysis to help to address this gap, focussing on same-day visits which, according to the Tourism Society, involve visitors spending ‘at least 3 hours away from home outside their usual environment for general leisure, recreational and social purposes. Many are local residents of an area’ (Middleton, 2015, para. 4). This is as opposed to leisure-day visitors who spend less than three hours away from home.

1 The next section presents an overview of the theoretical foundations of the paper as
2 well as reviews empirical literature. Key methodological shortcomings of the latter are noted.
3 The data and empirical approach adopted in the research are then presented as a
4 methodological improvement on the literature. The results are presented and then discussed,
5 with tentative implications drawn for policy before conclusions and limitations are offered.

6 7 **Literature review**

8 *Expenditure and duration: a theoretical foundation*

9 The theoretical analysis of tourism trips and related activities can be understood from
10 the perspective of the economic theory of demand and, because the experiential and service
11 elements of tourism are intangible, tourism demand is often measured through expenditures
12 (Downward & Lumsdon, 2000, 2003). As Brida and Scuderi (2013) and Lumsdon et al.
13 (2004) argue, tourism expenditure can be understood as an outcome of household production,
14 drawing on Becker (1965). Crucially, this approach assumes that individuals within
15 households choose to produce commodities for consumption. Inputs to the production are
16 goods purchased by the household through monetary expenditures, but also the time invested
17 by household members in production. Tourism can be considered to imply such choices
18 (Boztug et al., 2015; Downward et al., 2009), because the individual must take multiple
19 decisions on the activities and other aspects that are combined to produce the tourism
20 experience. The latter include the type and length of the trip, the destination, transport mode
21 and so on, which are then naturally linked to expenditures (Grigolon et al., 2014; Wu et al.,
22 2013). The time allocation approach consequently suggests that the two interrelated aspects
23 of expenditure upon, and the duration of, the trip are of simultaneous relevance and thus
24 should be jointly examined in research.

1 *Expenditure and duration: empirical literature*

2 Despite these theoretical foundations, however, the empirical literature exploring
3 tourism demand typically, does not model *both* the expenditure and time involved
4 *simultaneously*. While there are studies that focus on the factors that drive expenditure only
5 (Alegre et al., 2013; Bernini & Cracolici, 2015; Boman et al., 2013; Brida & Scuderi, 2013;
6 Eugenio-Martin & Inchausti-Sintes, 2016; Lee, 2001; Rashidi & Koo, 2016; Wu et al., 2013),
7 other studies only focus on the factors that influence the duration of trips (Alén et al., 2014;
8 Grigolon et al., 2014; Vaara & Matero, 2011; Wynen, 2013a).

9 Some research has explored the relationship between expenditure and duration, in
10 three limited ways. The first examines expenditure and explores how the duration of trips
11 may influence it but not if expenditure influences duration (Abbruzzo et al., 2014; Akca et
12 al., 2016; Buning et al., 2016; Disegna & Osti, 2016; Downward & Lumsdon, 2000, 2003,
13 2004; Engström & Kipperberg, 2015; Fredman, 2008; Gholipour et al., 2019; Leones et al.,
14 1998; Lew & Ng, 2012; Marrocu et al., 2015; Mehmetoglu, 2007; Pouta et al., 2006;
15 Saayman & Saayman, 2014; Thrane, 2015a; Wynen, 2013b). The second analyses the
16 duration of trips and explores the influence of expenditure on the trip's duration but not the
17 influence of duration on expenditure (Alegre & Pou, 2006; Barros & Machado, 2010; Santos
18 et al., 2015). Finally, some research focusses on both expenditure and trip duration, but does
19 not formally account for their simultaneity. Whilst Downward and Lumsdon (2000) and
20 Wynen (2013b) imply expenditure and duration are associated, they do not estimate the
21 simultaneous relationships involved leaving their estimates biased. Likewise, Dane et al.
22 (2014) only assume but do not test the nature of the simultaneity through structural equation
23 modelling.

24 In general, the previous research finds that expenditure and duration are influenced by
25 factors such as trip characteristics (Alén et al., 2014; Downward et al., 2009) and income

1 (Alegre et al., 2013; Bernini & Cracolici, 2015; Boman et al., 2013; Rashidi & Koo, 2016;
2 Wu et al., 2013). The effects of socio-demographic status, however, are shown to vary with
3 the type and context of tourism. For example, Akca et al. (2016) find that younger less
4 educated tourists spend more on cave tourism, but Bernini and Cracolici (2015) find that
5 older more educated tourists spend more in Northern Italy and take longer same-day tourism
6 trips in Belgium (Wynen, 2013a). Greater visiting group size is also typically associated with
7 greater expenditures (Downward & Lumsdon, 2000, 2003, 2004; Eugenio-Martin &
8 Inchausti-Sintes, 2016). However, the effects of family composition of visitors on demand
9 are found to be mixed (Alegre et al., 2013). Importantly, when the relationship between trip
10 duration and trip expenditures is investigated, a positive relationship is generally found
11 (Aguiló et al., 2017).

12 The above literature focusses on longer duration tourism. There are some studies that
13 examine same-day visits in the tourism literature. For example, Boman et al. (2013)
14 investigate expenditures associated with outdoor visits taking place close to home in Sweden
15 identifying that such trips accounted for, on average, SEK 10,820 per year; Wynen (2013b)
16 investigates the expenditure associated with same-day visits in Belgium, identifying that
17 expenditures varied, depending on the month, between €42.16 and €68.97 per trip on
18 average; Downward and Lumsdon (2000) examine expenditures on same-day visits to the
19 South West of England reporting no average expenditures.

20 However, these studies do not investigate the reciprocal effect of the role of
21 expenditure in determining the duration of stay. In contrast this is undertaken by Dane et al.
22 (2014) who examine the expenditure upon, and the duration of, out-of-home leisure activities
23 in the Netherlands. This study also explores different types of activities including: “Outside
24 recreation”, “Wellness and beauty”, “Attraction visits”, “Event visits”, “Culture”, and “Going
25 out”. They identify that average expenditures across these activities was €10 and their

1 average duration was 3 hours and 21 minutes. Lovelock et al. (2019) also examine different
2 types of outdoor activity in analysing the frequency of participation in them as well as
3 expenditures on them. The activities investigated are: “Hunter”, “Angler”, “Mountaineer”
4 and “Tramper”. No descriptive insight into expenditures and frequency of participation are
5 provided.

6 Finally, some literature focusses on specific sports tourism activities such as diving, –
7 though no descriptive data on expenditures is provided (Saayman & Saayman, 2014), or
8 cycling in which average total expenditures for trips across certain geographical areas range
9 between \$275.13 and \$413.76 in the United States (Buning et al., 2016) or £212 expenditure
10 per group per trip in the UK (Downward et al., 2009). This last study is the only one of these
11 that also explores the influence of duration on expenditure. The typical duration of a groups’
12 trip was 22 hours.

13 This paper contributes to closing gaps in this literature by making several
14 contributions. For the first time, it explores the simultaneous relationship between
15 expenditure and trip duration in same-day visits across England as a whole. It also recognises
16 that tourism expenditure should be analysed in the context of multi-activity trips rather than
17 just linking a specific activity to a trip (Drakakis & Papadaskalopoulos, 2014). Consequently,
18 rather than focussing on one activity, the analysis also explores the role of different forms of
19 activity sports tourism alongside other tourism activities as contributors to overall same-day
20 tourism expenditure, and the duration of trips. The influence of the type of destination is also
21 accounted for as locations also affect tourism expenditure (Perić et al., 2019).

22

23 **Methods**

24 *Data source*

25 The data on the same-day visits are drawn from The Monitor of Engagement with the
26 Natural Environment (MENE) survey which collects data in England on the behaviour of the

1 population, aged 16 years old or older, through an annual rolling cross-section of
2 approximately 45,000 individuals. Data have been collected since 2009 and interviews take
3 place every week with one interview being undertaken per household. The data analysed in
4 the current research represent a subsample of 5,004 individuals covering the period between
5 2012 to 2016. This subsample is identified because, since 2012, the duration of trips was only
6 measured for a random sample of visits, and expenditure during these visits is subsequently
7 only asked once during the last week of each month. Consequently, this paper focusses upon
8 the one randomly selected visit in which expenditure data are available and for which visits
9 are of a duration of at least three hours in accordance with the definition of same-day visits.

10 *Variable descriptions*

11 Two dependent variables are identified. The first is the real total expenditure during
12 the visit “Totalexpr” (in pence). Real values were calculated using the relevant years’
13 Consumer Price Index. The second dependent variable is the total visit duration “Totalhrs”
14 (in hours) for same-day trips of at least three hours’ duration.

15 The independent variables included in the analysis are informed by the literature on
16 activity sport tourism (e.g. Downward et al., 2009) as well as tourism generally (Brida &
17 Scuderi, 2013) as integral to the analysis of tourism expenditure. The first set of variables are
18 associated with trip characteristics. Activity sports tourism is grouped into walking; cycling
19 and running – as two distinct categories of land-based activities - swimming and water sports
20 – as a category of water-based sports tourism activities – and field sports measuring hunting,
21 fishing, horse-riding and wildlife watching (Lumsdon, 2000; Leung et al., 2008; Mundet &
22 Coenders, 2010). Off-road driving is also included as a separate activity.

23 The other trip characteristics include more general same-day visit activities such as
24 visits to a beach, or more generic ones, which are either linked primarily to expenditures or
25 the enjoyment of group activity time and these include eating and drinking out, visiting an

1 attraction and playing with children respectively. The remaining trip characteristic reflects the
2 general tourism activity of scenic driving (Pickering & Hill, 2007). Finally, a variable
3 measuring the total distance to and from the trip is included.

4 Variables that capture the main location of the trip are also accounted for. These
5 include different aspects of coastal locations and the countryside (both as compared to being
6 in a town). The other groups of correlates identified as important in the literature above
7 include economic constraints, socio-demographic factors and psychographic factors.
8 Variables measuring the employment status, social class, and house ownership of individuals
9 control for the economic constraints on behaviour. In addition, variables measuring age,
10 gender, ethnicity, marital status, and the numbers of adults and the presence of children in the
11 household are included to control for socio-demographic factors. The number of adults and
12 children in the visiting group are also included as group size has been identified to be
13 important in determining expenditure generally and in same-day visits in England in
14 particular (Downward & Lumsdon, 2000). To account for the motivation for the trip and
15 psychological influences upon behaviour, such as habits and disposition towards taking same-
16 day trips, a variable that measures if the individual had a trip away from home at least once a
17 week in the last 12 months is also included, along with the survey year, which measures the
18 trend in behaviour. Descriptions of the variables and descriptive statistics are included in
19 Table 1.

20 << TABLE 1 NEAR HERE >>

21 ***Methods: three-stage least squares regression***

22 The theoretical discussion outlined above provide a strong indication that both the
23 duration of visits and the expenditures upon them are jointly determined as part of the
24 tourism decision. The aim in the analysis, therefore, is to control for the endogeneity between
25 the two dependent variables; that is, their simultaneous determination, whilst investigating

1 the impact of activity sports tourism and other tourism activities on each of them. As
 2 emphasised by Thrane (2015b) and Eugenio-Martin and Inchausti-Sintes (2016), instrumental
 3 variable (IV) estimation is needed to provide robust results if components of demand are
 4 simultaneously determined. Consequently, the three-stage least squares (3SLS) estimator is
 5 adopted to identify the causal relationships between expenditure and duration. 3SLS is a
 6 combination of seemingly unrelated regression (SUR) that accounts for efficient estimation
 7 of equations in which there is potential correlation across the errors, and two-stage least
 8 squares (2SLS), in which IVs identify the causal relationships (Zellner & Theil, 1962). The
 9 core model is given in Equation 1:

10

$$11 \quad \text{TotalexpR}_{it} = \alpha_1 + \alpha_2 \text{Totalhrs}_{it} + \sum \beta_j \text{TC}_{it} + \sum \beta_k \text{L}_{it} + \sum \beta_l \text{SD}_{it} + \sum \beta_m \text{E}_{it} + \sum \beta_n \text{M}_{it} + \mu_{1it}$$

12 (1)

$$13 \quad \text{Totalhrs}_{it} = \gamma_1 + \gamma_2 \text{TotalexpR}_{it} + \sum \delta_j \text{TC}_{it} + \sum \delta_k \text{L}_{it} + \sum \delta_l \text{SD}_{it} + \sum \delta_m \text{E}_{it} + \sum \delta_n \text{M}_{it} + \mu_{2it}$$

14

15 In this model, for i individuals over t time periods, the dependent variables
 16 ‘TotalexpR’, and ‘Totalhrs’, are jointly regressed on each other - as simultaneity is assumed -
 17 and on “j” trip characteristic variables “TC”, “k” location variables “L”, “l” socio-
 18 demographic characteristics of the individuals “SD”, “m” variables capturing the individuals’
 19 economic status “E”, and “n” variables measuring their motivation and habit “M”. “ μ ” is a
 20 random error having a normal distribution, mean value of zero and constant variance as in
 21 ordinary least squares (OLS). As different sets of variables enter each equation there are
 22 gains in efficiency compared to OLS estimation of each equation separately (Wooldridge,
 23 2010). Moreover, as correlation between the random errors is accounted for, this helps to
 24 control for endogeneity associated with unobserved heterogeneity between the behaviours.

1 This might be due to, for example, different dispositions to be active, or avoid too much
 2 travel and to be self-sufficient regarding hospitality, etc.

3 To control for simultaneity between expenditure and duration and to derive the causal
 4 influences, IVs are used. Valid IVs are exogenous variables that are linked to both the
 5 expenditure and duration dependent variables and uncorrelated with the errors in each of their
 6 equations. Eight region of trip origin dummy variables, excluding London as the base
 7 category, are used as IVs under the theoretical assumption that the place of origin of the trip
 8 will constrain the supply-side opportunities of feasible same-day trips.

9 Importantly, whilst estimation of Equation 1 identifies the structural parameters,
 10 which capture how components of the trip directly affects expenditure and duration, and the
 11 effects that each of these behaviours have on one another, the parameters can be understood
 12 as initial direct effects. Additional impacts may take place, however, because if, for example,
 13 one of the factors that affects expenditure changes, there will be indirect effects on
 14 expenditure if this factor also affects duration. This is because the impact on duration will
 15 also impact on expenditure and this interrelationship will iterate. The same process will apply
 16 to changes in the factors that affect duration. To identify the total effects Equation 2 is
 17 needed, which is the reduced form of Equation 1:

18

$$\begin{aligned}
 19 \quad \text{TotalexpR}_{it} = & A_1 + \Sigma \frac{(\beta_j + \delta_j \alpha_2)}{(1 - \alpha_2 \gamma_2)} \text{TC}_{it} + \Sigma \frac{(\beta_k + \delta_k \alpha_2)}{(1 - \alpha_2 \gamma_2)} \text{L}_{it} + \Sigma \frac{(\beta_l + \delta_l \alpha_2)}{(1 - \alpha_2 \gamma_2)} \text{SD}_{it} \\
 20 \quad & + \Sigma \frac{(\beta_m + \delta_m \alpha_2)}{(1 - \alpha_2 \gamma_2)} \text{E}_{it} + \Sigma \frac{(\beta_n + \delta_n \alpha_2)}{(1 - \alpha_2 \gamma_2)} \text{M}_{it} + \Omega_{1it} \\
 21 \quad & \hspace{15em} (2)
 \end{aligned}$$

22

$$\begin{aligned}
 22 \quad \text{Totalhrs}_{it} = & C_1 + \Sigma \frac{(\delta_j + \beta_j \gamma_2)}{(1 - \alpha_2 \gamma_2)} \text{TC}_{it} + \Sigma \frac{(\delta_k + \beta_k \gamma_2)}{(1 - \alpha_2 \gamma_2)} \text{L}_{it} + \Sigma \frac{(\delta_l + \beta_l \gamma_2)}{(1 - \alpha_2 \gamma_2)} \text{SD}_{it} \\
 23 \quad & + \Sigma \frac{(\delta_m + \beta_m \gamma_2)}{(1 - \alpha_2 \gamma_2)} \text{E}_{it} + \Sigma \frac{(\delta_n + \beta_n \gamma_2)}{(1 - \alpha_2 \gamma_2)} \text{M}_{it} + \Omega_{2it}
 \end{aligned}$$

1 Equation 2 describes the behaviours of expenditure and duration once their
2 simultaneity has been accounted for. The parameters associated with these equations are
3 composite values derived from the structural parameters in Equation 1. The interpretation of
4 the parameters in Equation 2 can be exemplified with reference to, for example, the
5 coefficients measuring 'TC' on 'TotalexprR'. 'TC' here could refer to one of the 'j' sports
6 tourism activities. The first component in the numerator then is the direct effect of this
7 particular 'j' 'TC' on expenditure. The second component of the numerator measures the
8 direct effect of the change in the same 'TC' on the duration of the trip, multiplied by the
9 effect of the duration of the trip on expenditure. This identifies an indirect effect of how the
10 characteristic affects expenditure because the duration of the trip has also changed because of
11 the change in a sports tourism activity i.e. a component of 'TC'. The denominator of the
12 expression is a multiplier term that captures the impact of the flow of the combined direct and
13 indirect effects through the system as expenditure and duration interact. The composite
14 parameter thus measures the total effect of an independent variable on either expenditure or
15 duration.

16

17 **Results**

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19 *Instrumental variables: relevance and validity*

20 The relevance of the IVs was assessed and confirmed by estimating Equation 2 as a
21 SUR model, including the relevant region of origin IVs, and then jointly testing for the
22 significance of the latter (Baum et al., 2003). The joint test is large enough to reject the null
23 hypothesis of no joint significance at the 5% level for the system of equations ($\chi^2(16) =$
24 28.84). Secondly, the validity of the IVs can be inferred from a Hansen-Sargan test ($\chi^2(13) =$
25 10.339), derived from estimating Equation 1. These imply accepting the null hypothesis of no

1 correlation, at the 5% level, between the IVs and the error terms of Equation 1 (Baum et al.,
2 2003).

3 ***Expenditure and duration***

4 Table 2 reports the results based on the 3SLS regression.

5 << TABLE 2 NEAR HERE >>

6 The coefficients for each specific variable in the columns headed “Direct Effect” are
7 estimates of the structural parameters from Equation 1 and they capture the direct impact of
8 the independent variables on expenditures and duration, respectively. If a parameter is
9 significant in both equations, the “Total Effect” is also reported based on Equation 2. If the
10 parameter is only significant in Equation 1 the total effect collapses into the direct effect.

11 ***Overall methodological and theoretical insights***

12 Before exploring the impact of activity sports tourism on expenditure and duration,
13 and recognising the desire to offer methodological improvement to the literature, initial
14 overview of the results in Table 2 suggests that, in line with the literature discussed above,
15 total expenditure and the duration of the trip are positively related as each variable is
16 significant in the regression of the other (consistent with, for example, Downward et al.,
17 2009). However, the direct effects results show that focussing on a specific aspect of a trip
18 e.g. the sports tourism activity of walking, an increase in expenditure is associated with a
19 direct reduction in the duration of the trip and *vice versa*. This pattern of opposite signs is the
20 case for all the activities. It shows that for a *given level* of expenditure and duration (as each
21 of these are controlled for in the analysis of the other through Equation 1), individuals have to
22 substitute the inputs to their trip such that an increase in one input is met by a reduction in the
23 other. This is expected in production theory in economics, which was merged with consumer
24 theory by Becker (1965). This adds validity to the analysis. However, in order to derive the
25 full implications from the analysis, the total effects need to be examined, as described by

1 Equation 2, which captures the impact of a change in a feature of a trip on either expenditure
2 or duration, allowing the level of duration and expenditure to have changed.

3 ***Total effects of activity sports tourism on expenditure and duration***

4 The total effects show that if the most popular sports tourism activity of walking is
5 present on a trip, it reduces expenditure by £0.88 on average compared to trips that do not
6 include walking. Moreover, trips that include walking are 18 minutes less in duration on
7 average compared to those that do not include walking. There are no effects of the presence
8 of cycling or running, and swimming or water sports, on either expenditure or duration.
9 However, if field activities are present on a trip, expenditures are £1.89 higher on average and
10 trips are approximately 43 minutes longer on average than if they are not present. Scenic
11 driving, as a general tourism activity increases expenditure by approximately £0.29 but trips
12 are approximately 41 minutes shorter on average. These results indicate that the relative
13 impact of activity sports tourism is greater on trip durations rather than expenditures.

14 The estimates also identify that the main drivers of expenditure are hospitality and
15 attractions, which add approximately £13.27 and £12.56 respectively on average if they are
16 present on a trip and these also increase the duration of trips by approximately 10 minutes
17 and 7 minutes on average respectively. Such positive results suggest that unlike activity
18 sports tourism, these other activities contribute relatively more to expenditure than duration.
19 The results are consistent with the previous literature that explores expenditure in the same-
20 day context (Boman et al., 2013; Wynen, 2013b) and the previous work that explores the
21 direct relationship between expenditure and duration of trips (Downward et al., 2009).

22 Overall, the results suggest that *across the portfolio of trip characteristics*, that
23 include activity sports tourism and other activities, relatively greater expenditures on trips are
24 balanced by relatively lower contributions to the duration of a trip and *vice versa*. The trade
25 offs between the direct effects of specific activities is to an extent preserved when

1 considering the relative size of the overall changes in expenditure and duration across all the
2 activities undertaken.

3 The analysis also reveals that visits to the countryside are characterised by
4 approximately £4.63 less expenditure and lower duration of just over a minute relative to
5 other locations outside of urban green space. The results also show that there is a direct
6 positive impact of the distance travelled on the duration of a same-day visit. Distance is a
7 measure of proximity and partly captures accessibility to outdoor opportunities (Kim &
8 Nicholls, 2016). However, there is no impact on expenditure. Finally, the remaining results in
9 Table 2 are related to the impact of individual economic, socio-demographic and
10 psychographic factors and overall the results are in line with previous literature.

11 12 **Discussion** 13

14 The causal results show that the key activities that primarily drive expenditures on
15 same-day activity tourism across England are attractions and hospitality. These are, hence,
16 important sources of direct economic impact. However, the results also suggest that as part of
17 trip portfolios the most ubiquitous sports tourism activity of walking marginally reduces that
18 impact, whilst field sports can contribute to it but in a relatively small way. Moreover, both
19 other land and water-based activity sports tourism do not contribute either to expenditures or
20 duration. This suggests that from the perspective of increasing potential economic impact,
21 activity sports tourism needs to be better integrated into an overall tourism product in a
22 specific location (Hallmann et al., 2012).

23 Significantly, previous research has shown that different segments of an activity
24 market can be managed simultaneously within the confines of, say, a specific outdoor trail,
25 and despite there being different motivations for visiting (Spencer, 2012). Therefore,
26 stakeholders would benefit from a more thorough understanding of the complex network of

1 relationships (“*horizontal links*”) that exists within the activity sports tourism sector and with
2 other tourism activity sectors (“*vertical links*”) (Langenbach & Tuppen, 2017). One
3 particular challenge here reflects rural locations in which activity sports tourism may often
4 take place. As the results show, countryside locations exhibit less expenditure compared to
5 urban ones, and this might be because isolation is desired by visitors (Lane & Kastenholz,
6 2015). It remains, however, that the identification of “centres of gravity” of activity – from
7 where visits start and finish - in such locations may provide opportunities for investment in
8 the infrastructure that can yield expenditures (Lumsdon et al., 2004) providing the attraction
9 is sufficiently strong (Prideaux, 2002).

10 The results are also suggestive of potential health and well-being impacts from
11 activity sports tourism. Although the duration and intensity of the sports tourism activities
12 that could contribute to meeting recommended health guidelines is not directly measured in
13 the current research, it is recognised that some exercise is better than none as a contribution
14 to health (WHO, 2020) and, moreover that simply being in, or exercising in the outdoors
15 contributes to personal well-being (MacKerron & Mourato, 2013). The above results thus
16 suggest that there is evidence of a potential trade-off between meeting these policy
17 aspirations through activity sport tourism and economic impact. Seeking to leverage further
18 expenditure from these activities, for example in rural locations, may thus add positive
19 economic outcomes to the likely health and well-being outcomes being obtained. Greater
20 strategic alignment between public health and activity sports tourism would be required to
21 contribute to both the development of the local economy and to achieving a healthy and
22 active nation in the UK (Page et al., 2017).

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25

1 **Conclusion**

2

3 Drawing upon time allocation theory, and using a unique large-scale dataset, this
4 paper contributes to the literature by exploring the expenditure incurred on, and duration of,
5 same-day tourism across England, exploring the role of activity sports tourism alongside
6 other activities in a trip. Using a 3SLS regression analysis, both direct and total effects of
7 changes in factors affecting expenditures and duration are examined to critically reflect upon
8 the simultaneity between these choices that is neglected in the existing sports tourism
9 literature.

10 The results identify that the key drivers of expenditure are shown to be visiting
11 attractions and hospitality, whilst the most ubiquitous sports tourism activity of walking
12 reduces expenditures and the duration of trips. Other land and water-based activity sports
13 tourism does not affect expenditure or duration, but field sports do in a small way. This
14 suggests that there is need to facilitate opportunities for expenditure through attractions and
15 hospitality if these activities are to contribute to the economic impact of localities. Visits to
16 the countryside are also shown to reduce expenditures. As this is where much activity sports
17 tourism takes place, this is perhaps most pressing for the rural setting. Nonetheless, it remains
18 that activity sports tourism can contribute to health and well-being through physical activity,
19 and well-being through just being outdoors. It follows that greater coordinated investment in
20 supporting these activities might create both economic and health and well-being outcomes
21 for society.

22 The above analysis makes it clear that that expenditure and duration behaviour
23 depends on a portfolio of more and less physically active sports tourism activities as well as
24 other activities. Moreover, these will reflect the specific locations chosen, which in turn will
25 be influenced from where trips originate. The current data do not permit more detailed
26 analysis of these portfolios or opportunities in the location of trip origins. This is a limitation

1 and future research should seek to further explore these spatial linkages and behaviours. This
2 is important because the challenges faced by the more rural locations where activity sports
3 tourism usually occurs (Drakakis & Papadaskalopoulos, 2014) are likely to require more
4 policy planning and coordination than more urban attractions as there is evidence that many
5 policies aimed at rural areas have not been successful (Lazzarini, 2018). Moreover, clearer
6 insight into the duration and intensity of specific sports tourism activities would help to
7 assess their contribution to health and well-being. The current research can only draw indirect
8 inferences so data that can add these dimensions of activity sports tourism would improve
9 insight.

10

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12 No potential conflict of interest was reported by the authors.

13

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Table 1.*Variable Descriptions*

<u>Variable</u>	<u>Description</u>	<u>Mean</u>	<u>Std.Dev.</u>
<i>Dependent</i>			
Totalhrs	Duration of trip (hours)	5.20	3.02
Totalexpr	Total real expenditure (pence)	2156	4637
<i>Trip Characteristics</i>			
Distoutback	Total distance travelled out and back (miles)	35.40	51.08
Walk	Trip involved a walk (1=yes; 0=no)	0.47	0.50
Activeland	Trip involved cycling, running (1=yes; 0=no)	0.06	0.23
Activewater	Trip involved swimming, water sports (1=yes; 0=no)	0.02	0.15
Field	Trip involved shooting, hunting, fishing, horse-riding, wildlife watching (1=yes; 0=no)	0.08	0.28
Eat	Trip involved eating or drinking out, picnicking (1=yes; 0=no)	0.28	0.45
Attraction	Trip involved visiting an attraction (1=yes; 0=no)	0.11	0.32
Beach	Trip involved visit to a beach, sunbathing or paddling (1=yes; 0=no)	0.05	0.22
Playchild	Trip involved playing with children (1=yes; 0=no)	0.19	0.39
Scenic	Trip involved appreciating scenery from a car (1=yes; 0=no)	0.03	0.17
Offroad	Trip involved off-road driving (1=yes; 0=no)	0.004	0.06
<i>Location</i>			
Searesort	Main location was a seaside resort or town (1=yes; 0=no)	0.14	0.34
Seacoast	Main location was the seaside coastline, beach and cliffs (1=yes; 0=no)	0.04	0.20
Country	Main location was the countryside (1=yes; 0=no)	0.38	0.49
<i>Socio-Demographic</i>			
Numadults	Number of adults on the trip	3.16	4.84
Numchild	Number of children on the trip	0.98	3.20
Childinh	Children in the household (1=yes; 0=no)	0.35	0.48

Adultsinhh	Number of adults in the household	2.14	0.94
Agemid	Age in years (midpoint)	44.31	16.13
Sex	Sex (1=male; 0=female)	0.51	0.50
Marital	Married (1=yes; 0=no)	0.61	0.49
Whitebritish	White British (1=yes; 0=no)	0.83	0.38
<i>Economic</i>			
Workft	Works full-time (1=yes; 0=no)	0.38	0.49
Socialgradeab	Social grade A or B (1=yes; 0=no)	0.23	0.42
Ownbuyhouse	Own or buying a house (1=yes; 0=no)	0.59	0.49
<i>Motivation/Habit</i>			
Surveyyear	Year of survey: 1 (2012-2013); 2 (2013-2014); 3 (2014-2015); 4 (2015-2016)	2.54	1.10
Triptaste	Had a trip away from home at least once a week in the last 12 months (1=yes; 0=no)	0.78	0.42
<i>Instruments</i>			
Emid	East Midlands (1=yes; 0=no)	0.08	0.27
East	East (1=yes; 0=no)	0.11	0.31
NE	North East (1=yes; 0=no)	0.06	0.24
NW	North West (1=yes; 0=no)	0.13	0.33
SE	South East (1=yes; 0=no)	0.16	0.37
SW	South West (1=yes; 0=no)	0.14	0.35
Wmid	West Midlands (1=yes; 0=no)	0.09	0.28
YorkH	Yorkshire and Humberside (1=yes; 0=no)	0.10	0.31
<hr/>			
<i>n</i>		5,004	

Table 2.*3SLS Regression Estimates: Total Expenditure and Total Duration*

Model <u>Independent</u>	(Direct Effect) <u>TotalexprR</u>	(Total Effect) <u>TotalexprR</u>	(Direct Effect) <u>Totalhrs</u>	(Total Effect) <u>Totalhrs</u>
Totalhrs	1771.8*** (3.91)		n/a	
TotalexprR	n/a		0.000488*** (4.45)	
Distoutback	-24.31 (-1.29)		0.0163** (2.17)	
Surveyyear	37.43 (0.48)		-0.0326 (-0.85)	
Walk	439.8** (2.11)	-88.72	-0.255*** (-2.86)	-0.30
Activeland	310.2 (0.77)		-0.232 (-1.23)	
Activewater	157.7 (0.30)		-0.0381 (-0.13)	
Field	-1071.2*** (-2.61)	188.71	0.619*** (4.31)	0.71
Eat	1037.2*** (5.60)	1327.18	-0.484*** (-2.77)	0.16
Attraction	1045.3*** (3.04)	1256.12	-0.494** (-2.10)	0.12
Beach	-147.3 (-0.33)		0.0774 (0.31)	
Playchild	221.7 (0.94)		-0.121 (-0.94)	
Scenic	1226.4** (2.16)	28.50	-0.690** (-2.57)	-0.68
Offroad	-1024.3 (-0.87)		0.628 (1.02)	
Searesort	343.6 (0.99)		-0.182 (-0.94)	
Seacoast	-569.4 (-1.09)		0.271 (0.90)	
Country	-424.1** (-2.23)	-462.86	0.204* (1.73)	-0.02
Numadults	-41.27* (-1.91)	15.80	0.0245*** (2.67)	0.11
Numchild	-24.15 (-1.06)		0.0130 (1.03)	
Childinhh	563.4*** (2.82)	248.46	-0.299*** (-2.83)	-0.16

Adultsinhh	-43.62 (0.51)		0.0290 (0.63)	
Agemid	-3.356 (-0.55)		0.00176 (0.51)	
Workft	473.4*** (2.61)	434.38	-0.234** (-2.08)	-0.02
Whitebritish	-879.4*** (-4.36)	-684.99	0.444*** (3.35)	0.11
Socialgradeab	327.2 (1.95)		-0.161 (-1.61)	
Ownbuyhouse	288.7 (1.44)		-0.175* (-1.88)	
Sex	18.91 (0.13)		-0.00724 (-0.09)	
Marital	793.0*** (4.33)	504.82	-0.409*** (-3.75)	-0.16
Triptaste	178.6 (0.66)		-0.119 (-0.84)	
Constant	-6898.7*** (-3.23)		3.983*** (11.97)	
<i>n</i>			5,004	

*Note: t statistics in parentheses; * p < 0.1, ** p < 0.05, *** p < 0.01*